

Make Every
Contract Count With

Contract

Performance

Management

Make Every Contract Count

How Fortune 500 procurement teams use Contract Performance Management to drive savings and performance

Swipe through real use cases



Post-signature contracts = untapped value

Most contract tools stop at signature. But value leakage happens after.

- ✓ Missed rebates
- ✓ Missed volume incentives
- ✓ Misaligned payment terms

CPM helps procurement teams find it, track it, and recover it.



Standardize Terms, Save Millions

Use Case: Global FMCG Giant

- ✓ Analyzed \$450M in warehousing contracts
- ✓ Identified misaligned and expired rate cards
- ✓ Standardized terms across vendors

Result: +2% in savings, ~\$9M in annual recovery



Know Where You Stand— Across Thousands of Contracts

Use Case: Global Pharma Leader

- ✔ Grouped 25,000+ documents across business units
- ✔ Identified prevailing terms: payment cycles, SLAs, indexation clauses
- ✔ Flagged 78 suppliers still on 30-day terms

Result: Improved working capital, better vendor control

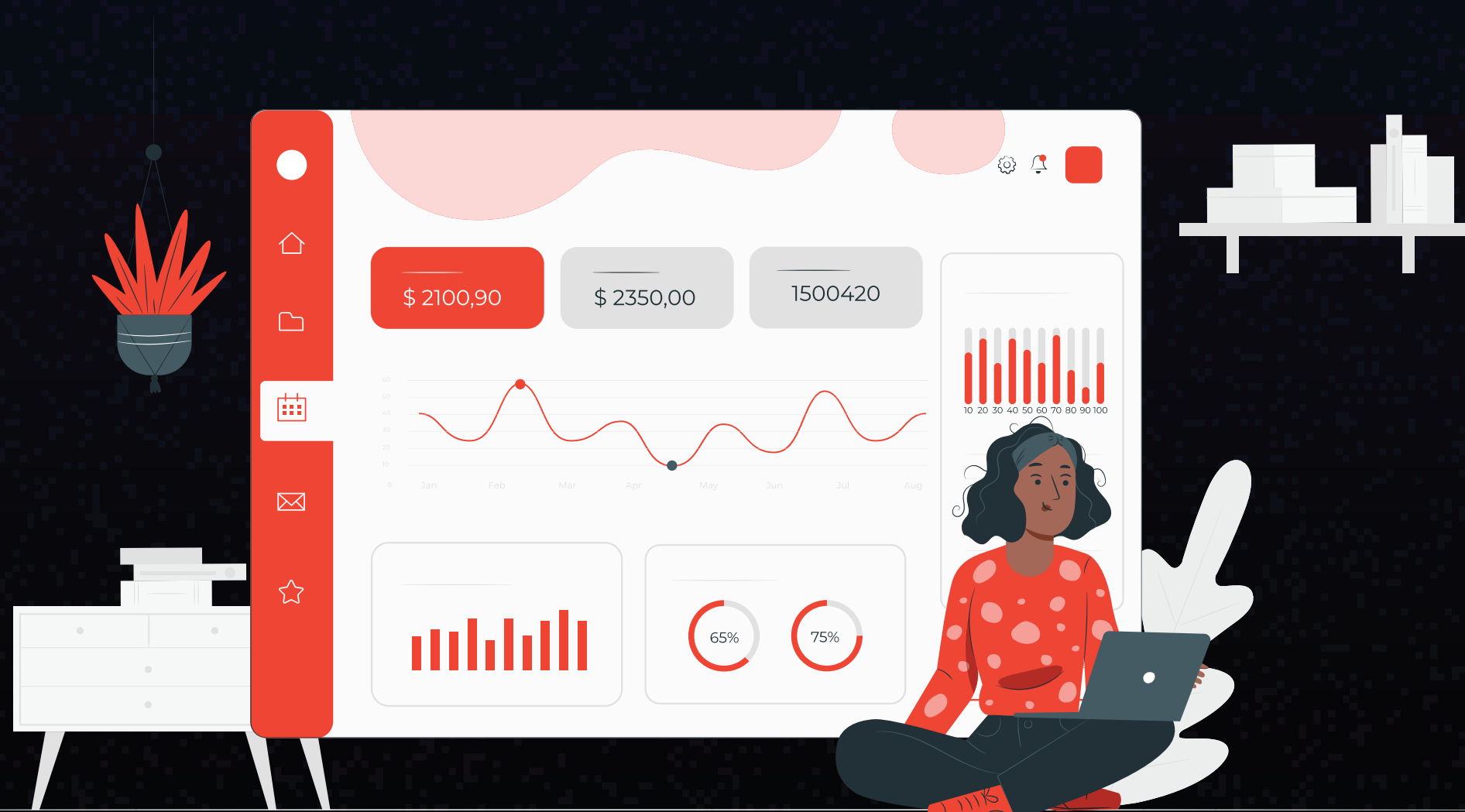


Recover Missed Incentives and Rebates

Use Case: Fortune 100 Enterprise

- ✓ Analyzed rebate & volume discount terms
- ✓ Mapped against actual spend from SAP
- ✓ Flagged \$6.75M in unclaimed rebate value

Result: Recovered revenue + triggered renegotiations for better rates





Your contracts are talking. Are you listening?

Procurement leaders are unlocking millions by managing contract performance—not just contract documents.

SimpliContract's CPM module delivers visibility, automation, and dollar value.

Ready to see it in action? >>

